



BUCHAREST UNIVERSITY OF ECONOMIC STUDIES
Energy Master of Business Administration



mba-energie.ase.ro

About the Energy MBA

The **goal** of this Program is to **develop competences for managers and leaders** in the **Energy Business**. The master students will identify the **opportunities** but also the **risks** related to the **Energy Business**. After this Master of Business Administration, they will have a better understanding of the **Energy Business** and they will have the competences to start new projects in this field. The program helps in understanding the connections between **performance in business** and the **management of relation** with stakeholders such as suppliers, clients, authorities and banks.



The program is conceived for **bachelor degree graduates or equivalent**, no matter the study domain, which fulfill the following requirements: they have **at least one year of professional experience** in **energy** and have **good English communication skills**.

The courses last **4 semesters**, and are held during weekends, in Bucharest.

The Energy Market Today

Energy issues have always been important in both internal and external relations. Energy is also present in the media almost every day and is becoming **essential** to politicians, diplomats or journalists. These days, however, the energy sector is undergoing major transformations. Today, professionals that are working in the energy sector need a **better vision**, by studying its different activities, in order to **understand** its interconnections with the economy, society and environment. For these reasons, global trends on the energy markets and policies are critical, in their mutually influencing dynamics, while considering the most pressing issue of our times – global warming.



A focus on energy consumption and production or available scenarios for the upcoming decades **need to be addressed** during the course. Moreover, the risks and opportunities of the nuclear industry and the challenges and perspectives of the renewable energy sources, in the context of EU energy policies, are **crucial to be discussed**, considering the attention that the energy transition has nowadays. In the process, digitalization, smart technologies, energy efficiency and emerging products and services, will also be considered, while debating on the sustainability and affordability of the energy system.

Who will teach you?

The Master program „Entrepreneurship and Business Administration in Energy” is organized by the Faculty of Business Administration in Foreign Languages (FABIZ) from the Bucharest University of Economic Studies (ASE) in collaboration with representatives of the energy business environment (OMV Petrom, Siemens România, CEZ, Electrica, Transgaz etc.) and with professors and experts belonging to the European Union:



Adrian Tanțău



Alexandra
Chinie



Alexandru
Săndulescu



Alina Mihaela
Dima



Carmen
Păunescu



Cătălin Curmei



Cătălin Lungu



Cătălina
Nedelcu



Corina Pelău



Corina
Popescu



Cristian Bușu



Filip Cârlea



Gheorghe
Oană



Ion Lungu



Iulian Iancu



Laurențiu
Frățilă



Lavinia Rașcă



Mihaela Dan



Radu Dudău



Petru Rușeț



Roxana
Clodnițchi



Valeriu Binig



Violeta Dincă



Virgil
Mușatescu

Programme Overview

No.	Course	Professors
1	EU Policy in Energy	Radu Dudău, Alina Mihaela Dima
2	Energy Market	Corina Popescu, Ciprian Alic
3	Renewable energy and Climate change	Adrian Tanțău, Petru Rușeț
4	Energy Policy and the Environment	Filip Cârlea, Alexandru Săndulescu
5	Informatics Systems in Energy	Laurențiu Frățilă
6	Development of Human Resources in Energy	Violeta Dincă, Lavinia Rașcă
7	Financing of Energy Projects	Ion Lungu, Virgil Musatescu
8	Management Systems in Energy	Carmen Păunescu
9	Entrepreneurship and Business Development in Energy	Adrian Tanțău, Roxana Clodnițchi
10	Energy Trading	Corina Popescu
11	Risks in Energy Business	Cristian Bușu, Cătălina Nedelcu
12	Regional Development & Green Clusters	Mihaela Dan, Alexandra Chinie
13	Corporate Social Responsibility Strategy of Energy Companies	Corina Pelău, Alexandra Chinie
14	Strategy and Performance of Energy Resources	Iulian Iancu, Filip Cârlea
15	Absorbtion and Audit of European Funds in the Energy Field	Ion Lungu, Gheorghe Oană
16	Relationship Marketing in Energy	Cătălin Curmei

Testimonials



George Niculescu

I want to say that this FABIZ MBA program surpassed my expectations! The fact that it is the only MBA that addresses the energy sector was an essential thing for me, as I work in this area. The structure of the program allowed me to not neglect daily activities and recommend this program to those who want to “feel”, to understand the transition of the entire energy sector, not only the one in Romania. I congratulate the entire teaching staff and those who have laid the foundation for this MBA program and wish them success further!



Mihai Macarie

FABIZ helped me to enhance my potential and to achieve my objectives. The knowledge gained in economics represented a strong foundation for my subsequent professional activity. I recommend this faculty to any young person who wants to follow a career in international business, or in the internal and external economic or political environment.



Roxana Sandu

Participating in this program gave me the chance to meet the best professionals in the energy industry, dedicated and involved teachers, special colleagues. I appreciated the quality of the courses, the actuality of the debated situations and the practicalities of the examination subjects during the 2 years. For anyone interested or working in the energy field, the MBA Energy program is a great opportunity.

How to apply?

You will need to pay the **admission fee** of 200 lei and to bring a candidate folder with you, on which the admission will be based and which must contain the **following documents**:

- Legalized or certified **copy of the bachelor diploma** or its equivalent;
- Legalized or certified copy of the **grade record**;
- Legalized or certified copy of the **baccalaureate diploma**;
- Legalized or certified copy of the **birth certificate**; legalized or certified copy of the **marriage certificate** (if applicable);
- Copy of the **ID card** or **passport**;
- Filled in **registration forms**;
- Two **confidential letters of recommendation** (at least one letter must come from the **energy sector**);
- Four $\frac{3}{4}$ **photographs**;
- **Receipt** which proves the registration fee has been paid.

The program **fee** is **€4000** and can be paid in four equal installments.

Registration forms are obtained from the **faculty secretariat** and include:

- **Application form** – this form includes candidate's personal data, university studies (initial training, internships, courses, domestic and foreign training seminars), professional experience (organizations, periods, functions);
- **Professional experience** (includes detailed information on the organizations where the candidate worked, the occupied posts, the registered performances);
- **Personal record** (the candidate answers a series of questions about his career plans and the motivation to follow a master of business administration program in energy).



CONTACT

You can reach us in any of the following ways:



Phone

Adrian Tanțau: 0721 325 444
Cătălina Nedelcu: 0721 213 216



Email

adrian.tantau@fabiz.ase.ro
catalina.nedelcu@fabiz.ase.ro



Address

Academia de Studii Economice, Clădirea Victor Slăvescu, Calea Griviței
2-2A, București 010731

Please visit our website for more information:
mba-energie.ase.ro
